Foresite Cybersecurity

TANIUM

Two tiers. One platform. Choose your level of operational ownership.

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Understanding Foresite's Tanium Service Tiers

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Introduction: Your Partner in Endpoint Management

Organizations rely on a vast and distributed network of endpoints—from laptops and servers to remote devices and cloud workloads. Managing and securing this complex digital estate is a primary challenge for modern IT and security teams. Foresite's Tanium as a Service (TANIUMaaS) delivers a unified solution for IT operations and security management from a single platform.

This guide is designed to clearly explain the two main service tiers Foresite offers: **TANIUMaaS Essentials** and **TANIUMaaS Complete.** By understanding the key differences in their approach, value, and division of responsibility, you can determine which model is the right fit for your organization. To understand how Foresite delivers these distinct services, it's essential to first look at the powerful technology that serves as their common foundation.

1. The Foundation: The Power of the Tanium Platform

Both the Essentials and Complete service tiers are built upon Tanium's Automated Endpoint Management (AEM) platform. This is a fundamentally different approach to seeing and controlling endpoints, providing a unified architecture that delivers three core benefits:

- **Real-Time Visibility:** Tanium provides instant, up-to-the-second information from every endpoint. This eliminates the "data gap" created by older, scan-based tools that might only provide updates every few hours or days, giving you a true picture of your environment right now.
- **Comprehensive Control:** From a single console, you can enforce policies and take direct action across all your endpoints, no matter the operating system (Windows, macOS, Linux) or where they are located (on-premises, in the cloud, or remote).
- **Unified Platform:** Tanium consolidates numerous functions—like asset discovery, vulnerability management, patch management, software deployment, and threat response—into a single, lightweight agent. This dramatically reduces the complexity, cost, and administrative burden of managing multiple separate products.

This powerful foundation allows Foresite to deliver two distinct service models, starting with a high-touch advisory tier.

2. TANIUMaaS Essentials: Your Strategic Co-Pilot

Who is This For?

The **Essentials** tier is tailored for mature organizations that already have dedicated and capable in-house IT and security teams. These organizations don't need someone to do the day-to-day work for them; instead, they need expert-level guidance to optimize their use of the Tanium platform and maximize their return on investment.

The Core Value: Expert Guidance and Optimization

In the Essentials model, Foresite acts as a "strategic co-pilot," working alongside your internal team to elevate their performance and ensure the platform is used to its full potential.

- **Maximize Your Investment:** Foresite provides deep technical expertise and institutional knowledge to ensure your team operates the Tanium platform at peak efficiency and follows industry best practices.
- **Strategic Oversight:** Foresite helps with long-term planning, best-practice enforcement, and continuous platform optimization, ensuring the technology is always aligned with your business goals.
- **Expert-Level Support:** Foresite acts as your technical advocate, providing a centralized point of contact for streamlining support tickets and escalating critical issues to get faster responses.

How It Works: A Partnership Model

What Foresite Does: Advisory and Advocacy

Foresite provides two senior-level advisory roles to guide your team:

- **Technical Account Manager (TAM):** Your TAM is your primary technical liaison. They develop a deep understanding of your unique environment and goals, provide customized guidance, lead Quarterly Health Checks to assess performance, and act as your internal advocate within Tanium.
- **Customer Success Manager (CSM):** Your CSM works with business stakeholders to align the platform's powerful capabilities with your organization's strategic objectives, drive user adoption, and translate technical data into measurable business outcomes.

What You Do: Operational Execution

While Foresite provides the strategy and guidance, your internal team retains full responsibility and accountability for the hands-on execution of day-to-day operational tasks.

- **Patch Management:** Foresite's TAM will advise you on creating sophisticated patch schedules and advanced deployment rules. However, your team is responsible for initiating, monitoring, and validating the actual patch deployments across the enterprise.
- **Incident Response:** If a security incident occurs, the Foresite team provides consultation by running data queries and helping identify the root cause. However, your security team is responsible for executing the containment actions, such as isolating a compromised endpoint, and performing the final remediation.

This model is perfect for teams that want to maintain control while benefiting from world-class expertise. For organizations that need more hands-on help, Foresite offers a comprehensive alternative.

3. TANIUMaaS Complete: Fully Managed Execution

Who is This For?

The **Complete** tier is engineered for organizations that are new to the Tanium platform, lack the specialized in-house staff to manage it, or want to outsource critical IT and security functions to achieve immediate results and reduce their operational burden.

The Core Value: Guaranteed Outcomes and Risk Reduction

In the Complete model, Foresite moves beyond guidance and takes full, hands-on ownership of operational tasks and their outcomes. This tier is focused on execution and delivering measurable results.

- **Immediate Time-to-Value:** Foresite's dedicated team of security engineers and platform operators operationalizes the platform immediately, ensuring you see rapid effectiveness and risk mitigation from day one.
- **Reduced Operational Burden:** Foresite takes over the day-to-day work of maintaining IT hygiene and security. This frees up your internal team to focus on strategic initiatives and other high-priority projects.
- **Measurable Results:** This service is focused on delivering guaranteed outcomes, such as maintaining endpoint compliance against your policies and improving key security metrics like Mean Time to Remediate (MTTR).

How It Works: An Outsourced Operations Model

What Foresite Does: Hands-On Execution

Foresite assumes full responsibility for the technical execution across the entire platform.

- **Full Endpoint Management:** Foresite handles the complete IT lifecycle, including continuous asset discovery to find and manage unknown devices, full patch management for operating systems and third-party apps, and the deployment of new software.
- **Proactive Risk & Compliance:** Foresite continuously monitors all endpoints for non-compliance with your security policies. When a configuration drift or violation is detected, the Foresite team executes the necessary remediation actions to maintain a robust security posture.
- **End-to-End Incident Response:** Foresite's Security Operations Center (SOC) leverages Tanium for sub-15 second response threat response. This includes real-time threat hunting across all endpoints, conducting remote forensic investigations to determine the full scope of an attack, and executing the complete incident lifecycle: from automated threat containment and attacker eviction to system hardening.

What You Do: Strategic Oversight

With Foresite handling the day-to-day operations, your role shifts from execution to oversight. You receive regular reports and updates on performance and security posture, while Foresite remains accountable for delivering the agreed-upon outcomes.

To make the choice even clearer, let's compare the two tiers side-by-side.

4. At-a-Glance: Choosing Your Service Tier

This section provides a direct comparison to highlight the fundamental differences between the Essentials and Complete service tiers.

Advisory vs Execution

Choosing Your Foresite TANIUMaaS Service Tier

TANIUMaaS Essentials

Guided Operations

IDEAL FOR

Mature organizations with capable in-house IT and security teams seeking optimization.

FORESITE ROLE

Strategic co-pilot

Expert guidance, technical advocacy, and best-practice enforcement.

WHAT YOU GET

- Strategic guidance and governance
- Quarterly health checks
- Deployment and configuration advisory
- Tanium escalation support

Feature	TANIUMaaS Essentials	TANIUMaaS Complete
Primary Model	Guided Enablement (Advisory and Coaching)	Operational Execution (Managed)
Execution Ownership	Customer is Responsible	Foresite is Responsible
Key Focus Metric	ROI Optimization & Platform Health	Guaranteed Compliance & MTTR Reduction

TANIUMaaS Complete

Full Operational Ownership

IDEAL FOR

Organizations new to Tanium, or those outsourcing IT and security operations entirely.

FORESITE ROLE

Hands-on executor

Foresite assumes full responsibility for operationalizing the platform.

WHAT YOU GET

- Continuous IT hygiene (OS + third-party patching)
- Real-time endpoint visibility and control
- Proactive detection and remediation of configuration drift
- Practitioner-led operation at scale

A Unified Foundation

Powered by the Core Platform

Both tiers leverage the platgorm's real-time architecture for unparalleled speed and control.

Real-Time Visibility & Control

Get comprehensive answers and take action across all endpoints in seconds.

Streamlined IT & Security

Consolidate tools and break down silos between IT operations and security teams.

Division of Key Responsibilities

This table clarifies who is ultimately responsible and accountable for performing key tasks within each service tier.

Key Task	Essentials Tier	Complete Tier
Platform Optimization & Health Check	Foresite Responsible	Foresite Responsible
Unmanaged Asset Discovery & Remediation	Customer Responsible (Foresite Advises)	Foresite Responsible
Continuous Patch Management Execution	Customer Responsible	Foresite Responsible
Policy Enforcement & Compliance Monitoring	Customer Responsible	Foresite Responsible
Threat Investigation & Remediation	Customer Responsible	Foresite Responsible

5. Conclusion: The Right Path for Your Organization

Choosing between Foresite's TANIUMaaS tiers comes down to a clear distinction: Essentials is a strategic partnership designed to empower and guide your existing team, while Complete is a full-service execution model designed to offload operational burdens and guarantee outcomes. The best choice depends entirely on your organization's internal resources, operational maturity, and strategic goals. Essentials acts as a force multiplier for a capable team; Complete provides an expert team for you.

To determine which service tier aligns best with your operational reality and strategic objectives, we recommend a direct consultation. Contact Foresite to schedule a detailed assessment with our Tanium specialists and build the right partnership for your organization.

About Foresite Cybersecurity

Foresite Cybersecurity is a global provider of managed security, cyber consulting, and compliance services. Through practitioner-led operations and deep platform expertise, Foresite helps organizations transform security from a constraint into a catalyst for resilient, scalable growth.